

# **Shriram Transport Finance Co. Ltd.**

June 22, 2020

### Ratings

| Instruments                | Amount (Rs. crore)                | Ratings <sup>1</sup>               | Rating Action          |
|----------------------------|-----------------------------------|------------------------------------|------------------------|
| Non-Convertible Debentures | 2,178.19                          | CARE AA+; Negative                 | Reaffirmed and Outlook |
| Non-convertible Debentures | 2,178.19                          | [Double A Plus; Outlook: Negative] | changed to Negative    |
| Subordinated Debt          | 1.424.49                          | CARE AA+; Negative                 | Reaffirmed and Outlook |
| Subordinated Debt          | 1,424.49                          | [Double A Plus; Outlook: Negative] | changed to Negative    |
| Non-convertible debentures | 10.000.00                         | CARE AA+; Negative                 | Reaffirmed and Outlook |
| (Public Issue)             | 10,000.00                         | [Double A Plus; Outlook: Negative] | changed to Negative    |
| Commercial Paper           | 7.500.00                          | CARE A1+                           | Reaffirmed             |
| Commercial Paper           | 7,300:00                          | [A One Plus]                       | Reallillieu            |
|                            | 21,102.68                         |                                    |                        |
| Total                      | (Rs. Twenty One Thousand One      |                                    |                        |
| Total                      | Hundred Two Crore and Sixty Eight |                                    |                        |
|                            | Lakh only)                        |                                    |                        |

Details of instruments/facilities in Annexure-1

### **Detailed Rationale & Key Rating Drivers**

The ratings assigned to various debt instruments of Shriram Transport Finance Company Limited (STFCL) continue to factor in the company's leadership position and more than three decades of experience in the pre-owned commercial vehicle (CV) financing segment, experienced management team, adequate capitalization levels, adequate liquidity profile with well-matched asset and liability maturity profile and good resource raising capabilities supported by diversified funding profile.

### Outlook: Negative

The revision in the outlook to 'Negative' from 'Stable' is on account of CAREs expectation of adverse impact on commercial vehicle business and challenges in maintaining the normal levels of collections in the near term on account of slowdown in economic activity due to extended lockdown imposed by the government and its after effects resulting in impact on the asset quality parameters. Further, CARE expects the fund raising scenario to be challenging for NBFCs in the near term.

The outlook may be revised to 'Stable' in case the company sees improvement in collection efficiency to pre lockdown levels post the completion of moratorium period and stable asset quality parameters and funding. The rating may be downgraded in case of further deterioration in asset quality parameters of the company's leads to inability in raising funds.

On account of covid-19, Government of India (GOI) had imposed a nationwide lockdown in phases during the period from March 24, 2020 to May 31, 2020 which impacted the economic activities across all the sectors. This led to temporary suspension of the business activity of the transportation operators impacting their earning ability.

Historically company's asset quality parameters have been relatively elevated and due to the slowdown in the economic activity and temporary suspension of the commercial vehicle operations in India the collection efficiency might weaken leading to increase in delinquencies.

With the current unlocking of economic activities by GOI, the economic activities are gradually expected to pick up which would help the company and the company's ability to improve its collection efficiency post lockdown and maintain its asset quality and further improve it going forward on a sustained basis remains a key monitorable.

Further, the resource raising for NBFCs has been challenging in recent times. STFCL has seen fund raising during Q1FY21 (refers to period from April 01 to June 30); albeit it has been subdued as compared to the size of the company. The company ability to raise the planned funding in the near to medium term is a key monitorable.

Further in order to augment its capitalisation levels, the company has board approval of raising equity capital of up to Rs.4,000 crore out of which Rs.1,500 crore would be by way of Rights Issue, which would be fully underwritten issue and the company expects it to be completed by July 2020.

Further STFCL has relatively moderate liquidity metrics, as on May 31, 2020 STFC had around Rs.7,483 crore including unutilized facilities of Rs.5,286 crore against the same the company had Rs.5,947 crore of repayments for the next 4

<sup>&</sup>lt;sup>1</sup>Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications.



months leading to a coverage of 1.26 times. Although, the company has liquidity buffers to cover the repayments for the next 4-5 months the recent fund raised by the company are relatively subdued as compared to the size of the company.

As per the regulatory guidelines issued by Reserve Bank of India (RBI) for 'Covid-19 - Regulatory Package', whereby lenders were permitted to grant moratorium on bank loans to its borrowers. STFC didn't avail any moratorium in the first moratorium announced by RBI. However, STFC has applied for moratorium in the second round of moratorium that is from June 01, 2020 up to August 31, 2020 and has received positive responses for the same from few banks.

### **RATING SENSITIVITIES**

## Positive factors - Factors that could lead to positive rating action/upgrade:

- Improvement in asset quality parameters with Gross NPA ratio under 5% on a sustained basis
- Improvement in collection post moratorium

### Negative factors: Factors that could lead to negative rating action/downgrade:

- Deterioration in the asset quality with GNPA above 11%,
- Deterioration in the liquidity profile due to decline in flexibility to raise resources

# Detailed description of the key rating drivers

# **Key Rating Strengths**

Leadership position and over three decades of experience in the pre-owned Commercial Vehicle (CV) financing segment: STFCL is one of the largest asset financing NBFCs in India with assets under management (AUM) of Rs.109,749 crore as on March 31, 2020 (P.Y.: Rs.104,482 crore) largely constituting Used CV loans (86% of AUM) and New CV loans (9%) and other loans like working capital finance, tractor finance (5%). Over its 38 years of experience in CV financing, STFCL has garnered a significant market share in used (pre-owned) CV financing and developed a strong relationship with its customers where in major part of its lending is being done through 'reference based' model.

### Experienced management team

STFCL is a part of the Shriram group and its Board of Director is headed by Mr. S. Lakshminarayanan (Chairman) who is ex IAS officer and has served at senior positions in Ministry of Home Affairs and Ministry of Communication & IT. The operations of the company are led by Mr. Umesh Revankar (Managing Director), who has been with the Shriram group for more than 28 years. The management team includes Mr. Parag Sharma (Executive Director and Chief Financial Officer) and several others, who have been associated with STFCL for several years. The senior management of the company is equipped with a rich experience of operating the CV financing business.

### Adequate capitalization levels

STFCL's tangible net-worth stood at Rs.17,943 crore as on March 31, 2020 and it reported total Capital Adequacy Ratio (CAR) of 21.99% [P.Y.: 20.27%] with Tier I CAR of 18.13% [P.Y.: 15.62%] as on March 31, 2020 (under Ind AS). To augment further business growth and maintain operating leverage levels, the management plans to maintain Tier I capital above 14% on a steady state basis. The company's overall gearing stood at 5.26 times (P.Y.: 5.58 times) as on March 31, 2020.

### Good resource raising capabilities and diversified funding profile

STFCL has a diversified resource profile which has a mix of retail/wholesale borrowings that include bonds [23% of total borrowings], term loans & working capital from banks [16%], public deposits (FDs) [13%], foreign currency borrowings [18%], subordinated debt [6%] and other borrowings [2%] as on March 31, 2020. The borrowing profile is further diversified with securitization route available to the company which constituted 23% of the total borrowings.

During FY20, the proportion of foreign currency borrowings has increased to around 18% of total borrowings as on March 31, 2020. STFCL being a deposit taking NBFC, has over the years, developed a strong depositor base of over 2 lakh depositors till date. However, the company has a diversified funding profile and its dependence on FDs is limited.

During Q1FY21 (refers to period from April 01 to June 30), the company has been raising funds by way of term loans from banks, NCDs including RBIs Targeted Long Term Repo Operations (TLTRO), FDs and direct assignment of its loan portfolio, however the funds raised are relatively moderate as compared to the overall size of the company.

The company did not avail any moratorium in during the March, 2020 to May, 2020 period under the RBI's regulatory package and it has got approval from some of the lenders for moratorium for the period June, 2020 to August, 2020 under the RBI's extended regulatory package which would moderately help the liquidity profile of the company.

# Financial performance

STFC reported Profit After Tax (PAT) of Rs.2,502 crore on total income of Rs.16,583 crore for FY20 as compared to PAT of Rs.2,564 crore on total income of Rs.15,557 crore. The company's Return on Total Assets (ROTA) declined by 25 bps to 2.28% for FY20. The decline in PAT was majorly on account of additional expected credit loss provisioning made in Q4FY20 (refers to period from January 01 to March 31) on account of Covid-19 to the extent of Rs.909.64 crore

# **Press Release**



Adjusting for the same the PBT would have been Rs.4,348 crore as compared to Rs3,778 crore showing around 15% growth than previous year.

# Key Rating Weaknesses Moderate asset quality

STFC targeted asset class is majorly small truck operators who are mostly vulnerable to economic downturn, the current deterioration in the economic activity triggered by the extended lockdown could have a severe impact on the credit profile of the small truck operators on account of reduction in truck utilisation and income streams. Historically company's asset quality has been relatively elevated however due to the current temporary suspension of the commercial vehicle operations in India the collection efficiency might weaken leading to increase in delinquencies. STFCL has seen increase in its collection during the months of May and June post partial unlocking; however, the company's ability to maintain its asset quality and further improve it going forward on a sustained basis remains a key rating sensitivity.

STFCs reported Gross NPA ratio of 8.36% [P.Y.: 8.37%] and Net NPA ratio of 5.62% [P.Y.: 5.65%] as on March 31, 2020. STFCL's gross stage 3 assets stood at Rs.9,180 crore [P.Y.: 8,622 crore] and net stage 3 assets stood at Rs.5,991 crore [P.Y.: Rs.5,655 crore]as on March 31, 2020 with a provision coverage of 34.74% [P.Y.: 34.41%] on stage 3 assets. The credit costs are expected to increase in the near term on account of further deterioration in the economic activity.

### Underlying industry risk linked with its target customer segment of small truck operators

STFCL is primarily into financing of pre-owned commercial vehicles. In an environment of economic slowdown, STFCL's asset quality comes under pressure since it has high exposure to small fleet operators and first-time buyers who are more vulnerable to the negative effects of an economic downturn. However, past cyclical behaviour suggests that the used CV sales pick-up before new CV sales in an improving cycle.

Analytical approach: Standalone

# **Applicable Criteria:**

Criteria on assigning Outlook to Credit Ratings
CARE Policy on Default Recognition
CARE's criteria on Short Term Instruments
Rating Methodology- Non-Banking Finance Companies
Financial ratios - Financial Sector

### **Liquidity - Adequate**

In line with the RBI's regulatory package, the company has provided moratorium to its customers and around 90% of its moratorium have availed the moratorium benefits. As per the asset liability maturity (ALM) profile as on May 31, 2020, the company had debt servicing of Rs.5,947 crore up to next four months towards which the company had cash and cash equivalents (Lien free liquidity) of Rs.2,197 crore and unutilised bank lines of Rs.5,287 crore. Further, the company is in process of getting more funds tied up and availing moratorium from lenders under the regulatory package which would help the liquidity profile of the company.

# **About the Company**

Shriram Transport Finance Company Ltd (STFCL) is the flagship company of the Chennai-based Shriram Group and was founded by Mr R. Thyagarajan, Mr T. Jayaraman and Mr. A. V. S. Raja. It is classified as a deposit-taking Asset Financing NBFC. The company was incorporated in 1979, with an objective to provide hire purchase and lease finance for the medium and heavy commercial vehicles to individual truck operators. It is the largest asset financing NBFC in India, concentrated mainly in the pre-owned vehicle financing business. Presently, STFCL has a network of 1,758 branches with a mix of 844 in Rural and 914 in urban areas.

On February 06, 2018 STFCL has sold the controlling stake in its wholly owned subsidiary, Shriram Automall India Limited (SAMIL) to the extent of 16,630,435 equity shares (representing 55.44% of paid-up capital) @ Rs.94.03 per share for a total consideration of Rs.156.38 crore to MXC Solutions India Private Limited (MXC). Consequently, SAMIL has ceased to be a subsidiary and is now an associate of the Company from February 07, 2018.

# **Press Release**



| Brief Financials (Rs. crore) (as per IndAS) | FY19 (A) | FY20 (A) |
|---|----------|----------|
| Total income                                | 15,557   | 16,583   |
| PAT   | 2,564    | 2,502    |
| Interest coverage (times)                   | 1.50     | 1.42     |
| Total Assets (tangible)                     | 1,05,215 | 1,14,063 |
| Net NPA (%)                                 | 5.65     | 5.62     |
| ROTA (%)                                    | 2.53     | 2.28     |

A: Audited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Annexure-1: Details of Instruments/Facilities

| Name of the                              | ISIN         |           | Coupon | Maturity  | Size of<br>the | Rating assigned along with Rating Outlook |  |
|--|--------------|-----------|--------|-----------|----------------|---|--|
|  |              |           |        |           | Issue          |   |  |
| Instrument                               |              |           | Rate   | Date      | (Rs.<br>crore) |   |  |
| Debentures-Non Convertible Debentures    | INE721A07FT9 | 05-Jul-13 | 9.60%  | 05-Jul-23 | 50             | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07FZ6 | 15-Jul-13 | 9.60%  | 15-Jul-23 | 10             | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07GD1 | 14-Aug-13 | 10.50% | 14-Aug-23 | 30             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07HG2 | 28-Mar-14 | 10.50% | 28-Mar-21 | 20             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07HF4 | 28-Mar-14 | 10.60% | 28-Mar-24 | 20             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07GC3 | 14-Aug-13 | 10.50% | 14-Aug-23 | 15             | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07GF6 | 27-Aug-13 | 10.50% | 27-Aug-23 | 19             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07GH2 | 13-Sep-13 | 10.60% | 13-Sep-20 | 5              | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07GN0 | 30-Sep-13 | 10.75% | 30-Sep-23 | 10             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07GO8 | 30-Sep-13 | 10.75% | 30-Sep-23 | 15             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07GQ3 | 09-Oct-13 | 10.75% | 09-Oct-23 | 10             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07HE7 | 28-Mar-14 | 10.60% | 28-Mar-24 | 10             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07HY5 | 18-Sep-14 | 10.25% | 18-Sep-24 | 300            | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07IA3 | 19-Sep-14 | 9.85%  | 19-Sep-21 | 50             | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07IB1 | 19-Sep-14 | 9.85%  | 19-Sep-21 | 25             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07IC9 | 19-Sep-14 | 10.00% | 19-Sep-24 | 25             | CARE AA+; Negative                        |  |
| Debentures-Non Convertible Debentures    | INE721A07IG0 | 10-Oct-14 | 10.25% | 10-Oct-24 | 475            | CARE AA+; Negative                        |  |
| Debentures-Non<br>Convertible Debentures | INE721A07IO4 | 13-Nov-14 | 10.00% | 13-Nov-24 | 358            | CARE AA+; Negative                        |  |



| Debentures-Non<br>Convertible Debentures               | INE721A07IR7  | 28-Nov-14 | 9.90%  | 28-Nov-24 | 100 | CARE AA+; Negative |
|--|---------------|-----------|--|-----------|-----|--------------------|
| Debentures-Non Convertible Debentures                  | INE721A07IS5* | 28-Nov-14 | 9.95%  | 28-Nov-19 | 75  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07IT3  | 28-Nov-14 | 9.80%  | 28-Nov-24 | 50  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07JC7* | 19-Jan-15 | 9.35%  | 17-Jan-20 | 15  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE468M07229  | 27-Feb-15 | 9.90%  | 27-Feb-25 | 80  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE468M07229  | 27-Feb-15 | 9.90%  | 27-Feb-25 | 30  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE468M07344  | 16-Apr-15 | 9.90%  | 16-Apr-25 | 25  | CARE AA+; Negative |
| Debentures-Non<br>Convertible Debentures               | INE721A07GT7  | 24-Oct-13 | Individual -<br>11.75% and<br>Non-<br>Individual<br>10.75% | 24-Oct-20 | 78  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07GW1  | 24-Oct-13 | -  | 24-Oct-20 | 14  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07HJ6  | 15-Jul-14 | 10.15%   | 15-Jul-21 | 136 | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07HL2  | 15-Jul-14 | 9.71%  | 15-Jul-21 | 35  | CARE AA+; Negative |
| Debentures-Non Convertible Debentures                  | INE721A07HO6  | 15-Jul-14 | -  | 15-Jul-21 | 28  | CARE AA+; Negative |
| Debentures-Non<br>Convertible Debentures -<br>Proposed |               |           |  |           | 67  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08760* | 31-Oct-09 | 10.35%   | 31-Oct-19 | 29  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08778* | 24-Nov-09 | 10.35%   | 22-Nov-19 | 21  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08786* | 31-Dec-09 | 10.25%   | 31-Dec-19 | 5   | CARE AA+; Negative |
| Debt-Subordinate Debt  Debt-Subordinate Debt           | INE721A08786* | 29-Jan-10 | 10.25%   | 29-Jan-20 | 9   | CARE AA+; Negative |
| Debt-Subordinate Debt  Debt-Subordinate Debt           | INE721A08937* | 03-May-10 | 10.75%   | 03-May-20 | 48  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08950* | 10-May-10 | 10.50%   | 10-May-20 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt  Debt-Subordinate Debt           | INE721A08893* | 19-Apr-10 | 11.00%   | 19-Apr-20 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08885* | 19-Apr-10 | 10.90%   | 19-Apr-20 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08901* | 20-Apr-10 | 11.00%   | 20-Apr-20 | 200 | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AD2* | 28-May-10 | 10.75%   | 28-May-20 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AE0* | 04-Jun-10 | 10.60%   | 04-Jun-20 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CH9* | 20-May-13 | 10.40%   | 20-May-20 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CT4* | 28-Jul-14 | 10.65%   | 28-Jan-20 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE468M08060  | 22-Mar-13 | 10.75%   | 22-Mar-23 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE468M08094  | 03-Jul-13 | 10.15%   | 03-Jul-23 | 12  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AH3  | 30-Aug-10 | 11.00%   | 30-Aug-25 | 29  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AI1  | 09-Sep-10 | 11.00%   | 09-Sep-25 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AJ9  | 31-Mar-11 | 11.50%   | 31-Mar-21 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08AK7  | 15-Oct-10 | 11.05%   | 15-Oct-28 | 25  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08BU4  | 07-Mar-13 | 10.65%   | 07-Mar-23 | 12  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08BS8  | 07-Mar-13 | 10.65%   | 07-Mar-23 | 33  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CC0  | 28-Mar-13 | 10.65%   | 28-Mar-23 | 1   | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CF3  | 02-May-13 | 10.65%   | 02-May-23 | 20  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CE6  | 02-May-13 | 10.65%   | 02-May-23 | 24  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08CG1  | 16-May-13 | 10.40%   | 16-May-20 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08BC2  | 11-Jun-12 | 10.75%   | 10-Jun-22 | 50  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08BE8  | 20-Jul-12 | 10.85%   | 20-Jul-22 | 65  | CARE AA+; Negative |
| Debt-Subordinate Debt                                  | INE721A08BK5  | 31-Dec-12 | 10.65%   | 31-Dec-22 | 70  | CARE AA+; Negative |



| Debt-Subordinate Debt                 | INE721A08BO7      | 30-Jan-13   | 10.65%         | 30-Jan-23       | 25 | CARE AA+; Negative     |
|---------------------------------------|-------------------|-------------|----------------|-----------------|----|------------------------|
| Debt-Subordinate Debt                 | INE721S08BN9      | 30-Jan-13   | 10.65%         | 30-Jan-23       | 3  | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08BZ3      | 28-Mar-13   | 10.65%         | 28-Mar-23       | 35 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CI7      | 20-May-13   | 10.25%         | 20-May-23       | 10 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CK3      | 29-May-13   | 10.00%         | 29-May-28       | 15 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CM9      | 24-Jun-13   | 10.15%         | 24-Jun-23       | 50 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CN7      | 28-Jun-13   | 10.10%         | 28-Jun-23       | 25 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CQ0      | 04-Oct-13   | 11.00%         | 04-Oct-23       | 25 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE721A08CU2      | 30-Sep-15   | 10.10%         | 29-Sep-23       | 67 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE468M08078      | 25-Jun-13   | 10.20%         | 25-Jun-23       | 25 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE468M08086      | 28-Jun-13   | 10.15%         | 28-Jun-23       | 20 | CARE AA+; Negative     |
| Debt-Subordinate Debt                 | INE468M08045      | 13-Jan-12   | 12.20%         | 13-Jan-22       | 25 | CARE AA+; Negative     |
| Debt-Subordinate Debt -               | 114240014100045   | 13 3411 12  | 12.2070        | 15 3011 22      | 48 | CARE AA+; Negative     |
| Proposed                              |                   |             |                |                 | 40 | CARL AAT, Negative     |
| Debentures-Non                        | INE721A07OY1      | 22-Aug-19   | 9.12%          | 22-Feb-23       | 42 | CARE AA+; Negative     |
| Convertible Debentures (Public Issue) |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07OZ8      | 22-Aug-19   | 9.22%          | 22-Aug-24       | 34 | CARE AA+; Negative     |
| Convertible Debentures                | 11127227107020    | 22 / 108 13 | 3.2270         | 22 / 108 2 1    | 3. | Critic 70 (1) regulate |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PA8      | 22-Aug-19   | 9.31%          | 22-Aug-26       | 21 | CARE AA+; Negative     |
| Convertible Debentures                | INC/ZI/IO/I/IO    | 22 / (05 15 | 3.3170         | 22 / 105 20     |    | Critic 7000, recourse  |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PB6      | 22-Aug-19   | 9.30%          | 22-Feb-22       | 53 | CARE AA+; Negative     |
| Convertible Debentures                | INL/ZIAO/I BO     | 22-Aug-13   | 3.30%          | 22-1 60-22      | 33 | CARL AAT, Negative     |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PC4      | 22-Aug-19   | 9.50%          | 22-Feb-23       | 56 | CARE AA+; Negative     |
| Convertible Debentures                | INL/ZIAU/FC4      | 22-Aug-19   | 9.50%          | 22-FED-23       | 30 | CARL AAT, Negative     |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PD2      | 22-Aug-19   | 9.60%          | 22-Aug-24       | 47 | CARE AA+; Negative     |
| Convertible Debentures                | INL/ZIAU/PDZ      | 22-Aug-19   | 9.00%          | 22-Aug-24       | 47 | CARL AAT, Negative     |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PE0      | 22 Aug 10   | 9.70%          | 22 Aug 26       | 26 | CARE AA L. Nogotivo    |
| Convertible Debentures                | INE/ZIAU/PEU      | 22-Aug-19   | 9.70%          | 22-Aug-26       | 26 | CARE AA+; Negative     |
|                                       |                   |             |                |                 |    |                        |
| (Public Issue)                        | INIE724 A 07DE7   | 22 4 10     | Communications | 22 5-1- 22      | 20 | CADE AA. No            |
| Debentures-Non                        | INE721A07PF7      | 22-Aug-19   | Cumulative     | 22-Feb-23       | 28 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        | INITION           | 22 4 10     | Communications | 22 4 24         | 10 | CADE AA. No            |
| Debentures-Non                        | INE721A07PG5      | 22-Aug-19   | Cumulative     | 22-Aug-24       | 18 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        | 1015724 4 07 0112 | 22.4 40     | 6 1 1          | 22.4.26         |    | CARE AA. N. J.         |
| Debentures-Non                        | INE721A07PH3      | 22-Aug-19   | Cumulative     | 22-Aug-26       | 14 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PI1      | 28-Jan-20   | 8.52%          | 28-January-2023 | 29 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PJ9      | 28-Jan-20   | 8.66%          | 28-January-2025 | 16 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PK7      | 28-Jan-20   | 8.75%          | 28-January-2027 | 14 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PL5      | 28-Jan-20   | 8.85%          | 28-January-2023 | 51 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |
| (Public Issue)                        |                   |             |                |                 |    |                        |
| Debentures-Non                        | INE721A07PM3      | 28-Jan-20   | 9.00%          | 28-January-2025 | 35 | CARE AA+; Negative     |
| Convertible Debentures                |                   |             |                |                 |    |                        |



| (Public Issue)  |              |           |  |                 |       |                    |
|---|--------------|-----------|--|-----------------|-------|--------------------|
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07PN1 | 28-Jan-20 | 9.10%  | 28-January-2027 | 13    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07PO9 | 28-Jan-20 | Cumulative   | 28-January-2023 | 21    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07PP6 | 28-Jan-20 | Cumulative   | 28-January-2025 | 15    | CARE AA+; Negative |
| Debentures-Non<br>Convertible Debentures<br>(Public Issue)      | INE721A07GT7 | 24-Oct-13 | Individual -<br>11.75% and<br>Non-<br>Individual<br>10.75% | 24-Oct-20       | 78    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07GW1 | 24-Oct-13 | -  | 24-Oct-20       | 14    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07HJ6 | 15-Jul-14 | 10.15%   | 15-Jul-21       | 136   | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07HL2 | 15-Jul-14 | 9.71%  | 15-Jul-21       | 35    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue)            | INE721A07HO6 | 15-Jul-14 | -  | 15-Jul-21       | 28    | CARE AA+; Negative |
| Debentures-Non Convertible Debentures (Public Issue) - Proposed |              |           |  |                 | 9,176 | CARE AA+; Negative |
| Commercial Paper -<br>Proposed                                  | -            | -         | -  | -               | 7500  | CARE A1+           |

<sup>\*</sup>The following ISINs were redeemed by the company.

# Annexure-2: Rating History of last three years

| Sr. | Name of the                   |      | Current Rat                    | ings                  | Rating history                                     |  |  |  |
|-----|-------------------------------|------|--------------------------------|-----------------------|--|--|--|--|
| No. | Instrument/Bank<br>Facilities | Type | Amount Outstanding (Rs. crore) | Rating                | Date(s) &<br>Rating(s)<br>assigned in<br>2020-2021 | Date(s) &<br>Rating(s)<br>assigned in<br>2019-2020 | Date(s) &<br>Rating(s)<br>assigned in<br>2018-2019 | Date(s) &<br>Rating(s)<br>assigned in<br>2017-2018   |
| 1.  | Debt-Subordinate<br>Debt      | LT   | 1424.49                        | CARE AA+;<br>Negative |  | 1)CARE<br>AA+;<br>Stable<br>(09-Oct-<br>19)        | 1)CARE<br>AA+;<br>Stable<br>(08-Jan-<br>19)        | 1)CARE AA+; Stable (23-Mar- 18) 2)CARE AA+; Stable (08-Feb- 18) 3)CARE AA+; Stable (04-Oct- 17) 4)CARE AA+; Stable |



|    |   |    |          |                       |   |                | (14-Jul-17)  |
|----|---|----|----------|-----------------------|---|----------------|--|
| 2. | Debentures-Non<br>Convertible<br>Debentures | LT | 2178.19  | CARE AA+;<br>Negative | - 1)CAR<br>AA+;<br>Stable<br>(09-Oc<br>19)                  | AA+;<br>Stable | 1)CARE AA+; Stable (23-Mar- 18) 2)CARE AA+; Stable (08-Feb- 18) 3)CARE AA+; Stable (04-Oct- 17) 4)CARE AA+; Stable (14-Jul-17) |
| 3. | Commercial Paper                            | ST | 7500.00  | CARE A1+              | - 1)CAR<br>A1+<br>(09-Oc<br>19)                             | A1+            | 1)CARE<br>A1+<br>(23-Mar-<br>18)<br>2)CARE<br>A1+<br>(08-Feb-<br>18)<br>3)CARE<br>A1+<br>(04-Oct-<br>17)                       |
| 4. | Debentures-Non<br>Convertible<br>Debentures | LT | 10000.00 | CARE AA+;<br>Negative | - 1)CAR AA+; Stable (09-Oc 19) 2)CAR AA+; Stable (29-Ju 19) | et-            | -  |



**Note on complexity levels of the rated instrument:** CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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